## FACTS AND FIGURES 2019

Dillinger's main data at a glance

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Crude steel production</td>
<td>2.293</td>
<td>2.550</td>
<td>2.334</td>
<td>2.238</td>
</tr>
<tr>
<td>Heavy plate production in total</td>
<td>1.882</td>
<td>2.043</td>
<td>1.910</td>
<td>1.847</td>
</tr>
<tr>
<td>at Dillingen</td>
<td>1.284</td>
<td>1.391</td>
<td>1.248</td>
<td>1.291</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France)</td>
<td>0.598</td>
<td>0.652</td>
<td>0.662</td>
<td>0.556</td>
</tr>
<tr>
<td>Employees (without trainees)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>at Dillingen</td>
<td>5.109</td>
<td>4.932</td>
<td>4.919</td>
<td>4.871</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France)</td>
<td>0.541</td>
<td>0.540</td>
<td>0.538</td>
<td>0.541</td>
</tr>
<tr>
<td>Key financial data Dillinger</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales</td>
<td>1.636</td>
<td>1.958</td>
<td>2.019</td>
<td>1.990</td>
</tr>
<tr>
<td>EBITDA</td>
<td>-0.37</td>
<td>0.70</td>
<td>0.66</td>
<td>0.20</td>
</tr>
<tr>
<td>EBIT</td>
<td>-0.98</td>
<td>-0.3</td>
<td>-0.6</td>
<td>-0.91</td>
</tr>
<tr>
<td>Key financial data and total of employees of Dillinger Group (DHS consolidated)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales</td>
<td>1.762</td>
<td>2.122</td>
<td>2.202</td>
<td>2.087</td>
</tr>
<tr>
<td>EBITDA</td>
<td>0.31</td>
<td>2.10</td>
<td>1.78</td>
<td>0.27</td>
</tr>
<tr>
<td>EBIT</td>
<td>-0.80</td>
<td>0.87</td>
<td>0.55</td>
<td>-1.15</td>
</tr>
<tr>
<td>Employees</td>
<td>7.518</td>
<td>7.341</td>
<td>7.310</td>
<td>7.296</td>
</tr>
</tbody>
</table>

The most important shareholdings of Dillinger (simplified)

![Diagram of Dillinger's main data at a glance](image-url)
Tottenham Hotspur Stadium

Home for the Premier League Football Club Tottenham (London), the new stadium is the heart of the 20-year northumberland Development Project.

Dillinger scope of supply: 30,000 t

Steel grades: S355J0, S355J2+n, S355nL

Plate thickness: 10 - 70 mm

Johan Sverdrup Field

In the Norwegian Johan Sverdrup field, oil is produced at very low CO2 emissions thanks to onshore power supply and state-of-the-art technology.

Dillinger scope of supply: 30,600 t

Steel grades: S355g9/10+M, S420g1/2+M, S420g1/2+QT, S460g2+M, S500g1/2+M, S500g2+Q

Plate thickness: 10 – 150 mm

Dimensions for various delivery conditions

Plate dimensions beyond the standard dimension range are possible on request in many cases.

- N, A = normalised
- TM = thermomechanically rolled
- Q, Q+A = quenched/quenched + tempered

Max. plate length: 28 m
Max. plate weight: 42 t *

* up to 52 t in special cases

E-Service & E-Connect

The most important advantages at a glance

E-Service
- Important information about your current order status
- Direct access to order-related documents
- Complete delivery history in tabular and graphical form
- Help with selecting the most suitable steel
- Fast and efficient feasibility calculations
- A variety of useful tools to support manufacturing processes
- Electronic confirmation of arrival

E-Connect
- Automatic bar code scan for reliable identification of Dillinger heavy plates
- All certificate information and test results related to the individual plates
- Clear presentation of the chemical analysis and option of transferring the values directly into the standard calculation tools, thereby obtaining valuable data, e.g. the optimum preheating temperature for flame cutting

www.dillinger.de/eservice

www.dillinger.de/econnect

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