Dillinger's main data at a glance

<table>
<thead>
<tr>
<th>Production</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crude steel production (kt)</td>
<td>2429</td>
<td>2293</td>
<td>2550</td>
<td>2334</td>
</tr>
<tr>
<td>Heavy plate production in total (kt)</td>
<td>1856</td>
<td>1882</td>
<td>2043</td>
<td>1910</td>
</tr>
<tr>
<td>at Dillingen (kt)</td>
<td>1296</td>
<td>1284</td>
<td>1391</td>
<td>1248</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France) (kt)</td>
<td>560</td>
<td>598</td>
<td>652</td>
<td>662</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employees (without trainees)</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>at Dillingen (per 31.12.)</td>
<td>5081</td>
<td>5109</td>
<td>4932</td>
<td>4919</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France) (per 31.12.)</td>
<td>557</td>
<td>541</td>
<td>540</td>
<td>538</td>
</tr>
</tbody>
</table>

Key financial data Dillinger

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales (€ millions)</td>
<td>1732</td>
<td>1636</td>
<td>1958</td>
<td>2019</td>
</tr>
<tr>
<td>EBITDA (€ millions)</td>
<td>110</td>
<td>-37</td>
<td>70</td>
<td>66</td>
</tr>
<tr>
<td>EBIT (€ millions)</td>
<td>57</td>
<td>-98</td>
<td>-3</td>
<td>-6</td>
</tr>
</tbody>
</table>

Key financial data and total of employees of Dillinger Group (DHS consolidated)

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales (€ millions)</td>
<td>1838</td>
<td>1762</td>
<td>2122</td>
<td>2202</td>
</tr>
<tr>
<td>EBITDA (€ millions)</td>
<td>118</td>
<td>31</td>
<td>210</td>
<td>178</td>
</tr>
<tr>
<td>EBIT (€ millions)</td>
<td>10</td>
<td>-80</td>
<td>87</td>
<td>55</td>
</tr>
<tr>
<td>Employees (per 31.12.)</td>
<td>7536</td>
<td>7518</td>
<td>7341</td>
<td>7310</td>
</tr>
</tbody>
</table>

The most important shareholdings of Dillinger (simplified)

Daten und Fakten Dillinger 2018_ENG_neu_20192208.qxp_20190618  01.08.19  07:26  Seite 1
Offshore wind farm Borkum Riffgrund 2, Germany

The 25 km² wind farm area in the North Sea has a total capacity of 450 MW. This means around 460,000 German households can be supplied with green energy.

Dillinger scope of supply: 41,381 t

Steel grades: S355G10, S355G10+N, S355G10+M

Plate thickness: 20 – 95 mm

Dimensions for various delivery conditions

Plate dimensions beyond the standard dimension range are possible on request in many cases.

N, A = normalised

TM = thermomechanically rolled

Q, Q+A = quenched / quenched + tempered

Max. plate length: 28 m

Max. plate weight: 42 t

* up to 52 t in special cases

Product mix

• General structural steels

• TM-rolled structural steels

• Weather-resistant structural steels

• Fine-grained structural steels

• Normal-strength shipbuilding steels

• Extra-high strength shipbuilding steels

• TM-rolled shipbuilding steels

• High-strength water-quenched and tempered structural steels

• Wear-resistant steels

• Special structural steels for offshore applications

• Linpipe steels

• Unalloyed steels for pressure-vessel construction

• Alloyed steels for pressure-vessel construction

• HIC-resistant steels

• TM-rolled steels for pressure-vessel construction

• Ni-alloyed steels for low temperature applications

• Unalloyed tool steels

• Alloyed tool steels

• Unalloyed mould and die steels

• Alloyed mould and die steels

• Security steels

• Longitudinally profilled plates

• Chord plates

• Semi-products

E-Service

• Important information about your current order status

• Direct access to order-related documents

• Complete delivery history in tabular and graphical form

• Help with selecting the most suitable steel

• Fast and efficient feasibility calculations

• A variety of useful tools to support manufacturing processes

www.dillinger.de/service

E-Connect

• Automatic bar code scan for reliable identification of Dillinger heavy plates

• All certificate information and test results related to the individual plates

• Clear presentation of the chemical analysis and option of transferring the values directly into the standard calculation tools, thereby obtaining valuable data, e.g. the optimum preheating temperature for flame cutting

www.dillinger.de/econnect

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