### Dillinger’s main data at a glance

#### Production

<table>
<thead>
<tr>
<th>Year</th>
<th>Crude steel production kt</th>
<th>Heavy plate production in total kt</th>
<th>Heavy plate production at Dillingen kt</th>
<th>Heavy plate production at Dunkirk (Dillinger France) kt</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>2,023</td>
<td>1,660</td>
<td>1,114</td>
<td>546</td>
</tr>
<tr>
<td>2014</td>
<td>2,345</td>
<td>1,820</td>
<td>1,258</td>
<td>562</td>
</tr>
<tr>
<td>2015</td>
<td>2,401</td>
<td>1,856</td>
<td>1,296</td>
<td>560</td>
</tr>
<tr>
<td>2016</td>
<td>2,267</td>
<td>1,882</td>
<td>1,284</td>
<td>598</td>
</tr>
</tbody>
</table>

#### Employees (without trainees)

<table>
<thead>
<tr>
<th>Year</th>
<th>at Dillingen</th>
<th>at Dunkirk (Dillinger France)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>5,291</td>
<td>590</td>
</tr>
<tr>
<td>2014</td>
<td>5,048</td>
<td>550</td>
</tr>
<tr>
<td>2015</td>
<td>5,081</td>
<td>557</td>
</tr>
<tr>
<td>2016</td>
<td>5,109</td>
<td>541</td>
</tr>
</tbody>
</table>

#### Key financial data of Dillinger

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales Mio. €</th>
<th>EBITDA Mio. €</th>
<th>EBIT Mio. €</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>1,816</td>
<td>237</td>
<td>– 53</td>
</tr>
<tr>
<td>2014</td>
<td>1,872</td>
<td>110</td>
<td>– 98</td>
</tr>
<tr>
<td>2015</td>
<td>1,732</td>
<td>– 183</td>
<td>57</td>
</tr>
<tr>
<td>2016</td>
<td>1,636</td>
<td>– 37</td>
<td>98</td>
</tr>
</tbody>
</table>

#### Key financial data and total of employees of Dillinger Group

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales Mio. €</th>
<th>EBITDA Mio. €</th>
<th>EBIT Mio. €</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>1,979</td>
<td>193</td>
<td>88</td>
<td>7,614</td>
</tr>
<tr>
<td>2014</td>
<td>2,001</td>
<td>118</td>
<td>10</td>
<td>7,365</td>
</tr>
<tr>
<td>2015</td>
<td>1,838</td>
<td>– 80</td>
<td>– 80</td>
<td>7,536</td>
</tr>
<tr>
<td>2016</td>
<td>1,762</td>
<td>– 80</td>
<td>– 80</td>
<td>7,518</td>
</tr>
</tbody>
</table>

### The most important shareholdings of Dillinger (simplified)

#### AG der Dillinger Hüttenwerke (DILLINGER®)

- **Logistics and other**
  - Trans-Saar (100%)
  - Saar-Rhein-Transportgesellschaft (100%)
  - SHS LOGISTICS (100%)
  - SHS SERVICES (100%)

- **Production**
  - Zentralstoffkreis Saar (100%)
  - ROGESA-Rheinland-gesellschaft Saar (100%)
  - EUROPIPE (100%)
  - Dillinger France (100%)
  - Stahlwind Nordenham (100%)
  - Mineralstoffgesellschaft Saar (100%)

- **Trading and flame-cutting companies**
  - Ancofer Stahlhandel (100%)
  - Jegens (100%)
  - AncoferWaldram Steelplates (100%)
  - Euroscope (100%)
  - Dillinger Middle East (100%)
  - Dillinger India SSC (100%)

- **Sales organisations**
  - Dillinger Hütte Vertreiber (DE, AT, CH, CZ, PL, SK)
  - Dillinger International (FR, BE, Export)
  - Dillinger Nederland (NL)
  - Dillinger America (US, CA, MX)
  - Dillinger Italia (IT)
  - Dillinger España (ES)
  - Dillinger Russia (RU)
  - Dillinger UK (GB)

#### *direct and indirect*
Dimensions for various delivery conditions

Plate dimensions beyond the standard dimension range are possible on request in many cases.

- **N, A** = normalised
- **TM** = thermomechanically rolled
- **Q, Q + A** = quenched / quenched + tempered

Max. plate length: 28 m
Max. plate weight: 42 t*

* up to 52 t in special cases

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**Gina Krog oil and gas field, North Sea**

Jacket for the Gina Krog gas and oil field off the coast of Norway, in the North Sea west of Stavanger.

- Width: 110 - 120 m
- Plate thicknesses: 30 - 170 mm
- Plate widths: up to 6.75 m

Dillinger delivery: 8,250 t

**Gemini offshore wind farm, The Netherlands**

Since 2017, this offshore wind farm, comprising 150 turbines with a total output of 688 MW, has been capable of supplying electricity to more than 400,000 Dutch households.

- Length: 255 m
- Dillinger delivery: 94,500 t
- Steel grade: S355ML
- Plate thicknesses: up to 95 mm

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**Dillinger sales 2016 by countries**

- **42%** Germany
- **18%** France
- **23%** other EU states
- **17%** other exports

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**Product mix**

- General structural steels
- TM-rolled structural steels
- Weather-resistant structural steels
- Fine-grained structural steels
- Normal-strength shipbuilding steels
- Extra-high strength shipbuilding steels
- TM-rolled shipbuilding steels
- High-strength water-quenched and tempered structural steels
- Wear-resistant steels
- Special structural steels for offshore applications
- Linotype steels
- Unalloyed steels for pressure-vessel construction
- Alloyed steels for pressure-vessel construction
- HIC-resistant steels
- TM-rolled steels for pressure-vessel construction
- Ni-alloyed steels for low-temperature applications
- Unalloyed tool steels
- Alloyed tool steels
- Unalloyed mould and die steels
- Alloyed mould and die steels
- Security steels
- Longitudinally profiled plates
- Chord plates
- Semi-products

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**Sales organisations**

**Germany**

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D-70043 Stuttgart
Germany
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**France**

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Fax: +33 147 17 68 83

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