### Dillinger's most important data at a glance

#### Production

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crude steel production (kt)</td>
<td>2,298</td>
<td>2,023</td>
<td>2,345</td>
<td>2,401</td>
</tr>
<tr>
<td>Heavy plate production in total (kt)</td>
<td>1,882</td>
<td>1,660</td>
<td>1,820</td>
<td>1,856</td>
</tr>
<tr>
<td>at Dillingen (kt)</td>
<td>1,309</td>
<td>1,114</td>
<td>1,258</td>
<td>1,296</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France) (kt)</td>
<td>573</td>
<td>546</td>
<td>562</td>
<td>560</td>
</tr>
</tbody>
</table>

#### Employees (without trainees)

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>at Dillingen</td>
<td>5,377</td>
<td>5,291</td>
<td>5,048</td>
<td>5,081</td>
</tr>
<tr>
<td>at Dunkirk (Dillinger France)</td>
<td>624</td>
<td>590</td>
<td>550</td>
<td>554</td>
</tr>
</tbody>
</table>

#### Key financial data of Dillinger Hütte

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>2,351</td>
<td>1,816</td>
<td>1,872</td>
<td>1,732</td>
</tr>
<tr>
<td>EBITDA</td>
<td>266</td>
<td>3</td>
<td>237</td>
<td>110</td>
</tr>
<tr>
<td>EBIT</td>
<td>209</td>
<td>–</td>
<td>183</td>
<td>57</td>
</tr>
</tbody>
</table>

#### Key financial data and total of employees of Dillinger Group

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>2,498</td>
<td>1,979</td>
<td>2,001</td>
<td>1,838</td>
</tr>
<tr>
<td>EBITDA</td>
<td>261</td>
<td>–</td>
<td>193</td>
<td>118</td>
</tr>
<tr>
<td>EBIT</td>
<td>161</td>
<td>–</td>
<td>88</td>
<td>10</td>
</tr>
<tr>
<td>Employee</td>
<td>7,854</td>
<td>7,614</td>
<td>7,356</td>
<td>7,536</td>
</tr>
</tbody>
</table>

### The most important shareholdings of Dillinger Hütte (simplified)

- **SHS - Stahl-Holding-Saar (DE)**
  - **SHS Logistics** (93.5%)
  - **SHS Services**
  - **Trans-Saar (NL)**
  - **DHS – Dillinger Hütte Saarstahl AG** (97.8%)
  - **Saarstahl AG** (50%)

- **Dillinger Hütte Vertrieb (DE, AT, CH, CZ, PL, SK)**
  - **Dillinger Hütte Vertrieb (DE)**
  - **Dillinger Hütte Vertrieb (AT)**
  - **Dillinger Hütte Vertrieb (CH)**
  - **Dillinger Hütte Vertrieb (CZ)**
  - **Dillinger Hütte Vertrieb (PL)**
  - **Dillinger Hütte Vertrieb (SK)**

- **Dillinger International (BE, NL, EC)**
  - **Dillinger International (BE)**
  - **Dillinger International (NL)**
  - **Dillinger International (EC)**

- **Dillinger America (US, CA, MX)**
  - **Dillinger America (US)**
  - **Dillinger America (CA)**
  - **Dillinger America (MX)**

- **Dillinger Nordic (SE, NO, FI)**
  - **Dillinger Nordic (SE)**
  - **Dillinger Nordic (NO)**
  - **Dillinger Nordic (FI)**

- **Dillinger Russia**

- **Dillinger China**

- **Dillinger Italia**

- **Dillinger España**

- **Dillinger Nederland**

- **Dillinger UK**

*direct and indirect*
Delivery program for different delivery conditions

Plate dimensions beyond our delivery program are often possible to manufacture after inquiry.

N, A = normalized
TM = thermomechanically rolled
Q, Q + A = quenched / quenched and tempered

Max. plate length: 28 m
Max. plate weight: 42 t

* in special cases up to 52 t

Product mix

- General structural steels
- TM rolled structural steels
- Weather-resistant structural steels
- Fine-grained structural steels
- Normal strength shipbuilding steels
- High strength shipbuilding steels
- TM rolled shipbuilding steels
- High strength water quenched structural steels
- Wear-resistant steels
- Special structural steels for offshore applications
- Linpipe steels
- Unalloyed steels for pressure vessel construction
- Alloyed steels for pressure vessel construction
- HIC resistant steels
- TM rolled steels for pressure vessel construction
- Ni alloyed steels for low temperature applications
- Unalloyed tool steels
- Alloyed tool steels
- Unalloyed mould and die steels
- Alloyed mould and die steels
- Protection steels
- Longitudinally profiled plates
- Flange plates
- Sets products

Turnover Dillinger Hütte 2015 by countries

- 21.8% other exports
- 38.6% Germany
- 22.9% other EU-Countries
- 16.7% France

Sales organisations

Germany
DILLINGER HÜTTE VERTRIEB GmbH
PO. Box 104927
D-70043 Stuttgart
Germany
Phone +49 711 61 46 0
Fax +49 711 61 46 221

France
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Lifting Bridge Botlek, The Netherlands
The Botlek bridge in Rotterdam is one of the largest lifting bridges in the world. It consists of six 64 m high oval lifting towers and two moveable steel decks weighing each 4,500 t.

Lifting Bridge Botlek, The Netherlands

Plate thickness in mm

Offshore wind farm Baltic 2
With its 50 turbines of 3,6 MW each, 32 km north of the island Rügen, it is the largest offshore wind farm in the Baltic Sea area.
Area: 27 km²
Water depths: 23 – 46 m
Dillinger delivery: 10,700 t
Plate thicknesses: 15 – 85 mm
Steel grades: S355ML, S420ML, S355G10+M

Tunnel Drilling Machine Istanbul
Underground railway connection between Europe und Asia
Tunnel length: 13,400 m
Diameter: 13.7 m
Driving power: 4,900 kW
Dillinger delivery: > 1,000 t

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Germany
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